

	2012			2013			2014			2015			2016			2017		
All 7(A)	\$	656,732,300		\$	678,614,400		\$	352,701,700		\$	972,852,900		\$	1,013,364,500		\$	1,060,171,200	
Ethnicity																		
All Minority	\$	180,829,100	28%	\$	177,607,700	26%	\$	121,811,100	35%	\$	292,092,800	30%	\$	314,129,600	31%	\$	350,636,400	33%
AMERICAN INDIAN	\$	4,719,000	1%	\$	1,892,400	0%	\$	525,000	0%	\$	7,859,800	1%	\$	1,063,500	0%	\$	1,774,100	0%
ASIAN OR PACIFI	\$	121,401,200	18%	\$	127,279,500	19%	\$	92,188,800	26%	\$	199,088,300	20%	\$	232,303,300	23%	\$	248,705,200	23%
BLACK	\$	13,926,800	2%	\$	14,207,100	2%	\$	6,280,700	2%	\$	14,743,400	2%	\$	20,018,900	2%	\$	28,364,500	3%
ESKIMO OR ALEUT	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
HISPANIC	\$	40,782,100	6%	\$	34,228,700	5%	\$	22,816,600	6%	\$	70,401,300	7%	\$	60,743,900	6%	\$	71,792,600	7%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
PUERTO RICAN	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	60,007,800	9%	\$	65,426,500	10%	\$	53,590,900	15%	\$	129,001,000	13%	\$	144,588,300	14%	\$	166,850,800	16%
WHITE	\$	415,895,400	63%	\$	435,580,200	64%	\$	177,299,700	50%	\$	551,759,100	57%	\$	554,646,600	55%	\$	542,684,000	51%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	118,481,700	18%	\$	96,524,600	14%	\$	68,823,700	20%	\$	164,207,700	17%	\$	152,094,900	15%	\$	147,028,800	14%
Female Owned more than 50%	\$	79,924,200	12%	\$	90,163,600	13%	\$	53,175,900	15%	\$	103,625,300	11%	\$	139,673,500	14%	\$	159,061,000	15%
Male Owned	\$	458,326,400	70%	\$	491,926,200	72%	\$	230,702,100	65%	\$	705,019,900	72%	\$	721,596,100	71%	\$	754,081,400	71%
Veteran	\$	25,722,700	4%	\$	27,569,300	4%	\$	8,486,800	2%	\$	30,463,300	3%	\$	40,360,700	4%	\$	35,561,300	3%
EXISTING BUSINESS	\$	461,156,000	70%	\$	502,948,400	74%	\$	258,413,000	73%	\$	630,109,700	65%	\$	648,074,300	64%	\$	668,468,900	63%
NEW BUSINESS	\$	195,531,300	30%	\$	175,366,000	26%	\$	94,288,700	27%	\$	337,990,900	35%	\$	364,940,200	36%	\$	387,568,400	37%
Rural	\$	136,718,700	21%	\$	117,183,600	17%	\$	44,801,600	13%	\$	185,591,300	19%	\$	166,474,400	16%	\$	180,071,600	17%
Urban	\$	520,013,600	79%	\$	561,430,800	83%	\$	307,900,100	87%	\$	787,261,600	81%	\$	846,890,100	84%	\$	880,099,600	83%
Export	\$	32,482,700	5%	\$	39,834,200	6%	\$	17,619,300	5%	\$	65,498,100	7%	\$	76,932,800	8%	\$	51,793,800	5%
CAPLine	\$	9,515,000	1%	\$	22,605,000	3%	\$	7,190,000	2%	\$	29,061,000	3%	\$	8,760,000	1%	\$	8,291,800	1%
PLP	\$	312,754,500	48%	\$	328,118,000	48%	\$	247,183,600	70%	\$	546,212,200	56%	\$	568,404,400	56%	\$	644,636,200	61%
Express	\$	93,956,300	14%	\$	83,182,300	12%	\$	36,042,700	10%	\$	105,371,400	11%	\$	104,022,000	10%	\$	104,143,700	10%
\$150K and Under	\$	75,804,800	12%	\$	72,724,700	11%	\$	40,984,000	12%	\$	109,092,300	11%	\$	110,561,900	11%	\$	105,792,400	10%
>\$150K - \$350K	\$	95,224,400	14%	\$	110,191,400	16%	\$	35,990,700	10%	\$	112,030,700	12%	\$	124,970,600	12%	\$	122,442,900	12%
>\$350K - \$2M	\$	349,676,600	53%	\$	354,949,300	52%	\$	184,133,300	52%	\$	442,544,300	45%	\$	492,303,200	49%	\$	497,717,600	47%
>\$2M	\$	136,026,500	21%	\$	140,749,000	21%	\$	91,593,700	26%	\$	309,185,600	32%	\$	285,528,800	28%	\$	334,218,300	32%

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	2012		2013		2014		2015		2016		2017	
All 7(A)	2,264		2,230		1,133		2,822		3,168		2,939	
Ethnicity												
All Minority	517	23%	506	23%	268	24%	686	24%	903	29%	806	27%
AMERICAN INDIAN	17	1%	15	1%	7	1%	22	1%	14	0%	17	1%
ASIAN OR PACIFI	261	12%	256	11%	141	12%	372	13%	441	14%	399	14%
BLACK	76	3%	57	3%	27	2%	78	3%	158	5%	122	4%
ESKIMO OR ALEUT	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
HISPANIC	163	7%	178	8%	93	8%	214	8%	290	9%	268	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	194	9%	215	10%	161	14%	408	14%	353	11%	410	14%
WHITE	1,553	69%	1,509	68%	704	62%	1,728	61%	1,912	60%	1,723	59%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	366	16%	325	15%	188	17%	404	14%	438	14%	373	13%
Female Owned more than 50%	362	16%	385	17%	190	17%	484	17%	617	19%	531	18%
Male Owned	1,536	68%	1,520	68%	755	67%	1,934	69%	2,113	67%	2,035	69%
Veteran	123	5%	112	5%	61	5%	97	3%	125	4%	142	5%
EXISTING BUSINESS	1,562	69%	1,542	69%	790	70%	1,920	68%	1,916	60%	1,776	60%
NEW BUSINESS	701	31%	687	31%	343	30%	893	32%	1,251	39%	1,155	39%
Rural	338	15%	275	12%	163	14%	487	17%	556	18%	449	15%
Urban	1,926	85%	1,955	88%	970	86%	2,335	83%	2,612	82%	2,490	85%
Export	79	3%	69	3%	26	2%	78	3%	85	3%	42	1%
CAPLine	9	0%	33	1%	12	1%	35	1%	18	1%	20	1%
PLP	532	23%	547	25%	306	27%	604	21%	700	22%	722	25%
Express	1,298	57%	1,119	50%	625	55%	1,533	54%	1,764	56%	1,548	53%
\$150K and Under	1,407	62%	1,299	58%	746	66%	1,773	63%	2,036	64%	1,788	61%
>\$150K - \$350K	381	17%	434	19%	145	13%	436	15%	475	15%	459	16%
>\$350K - \$2M	430	19%	450	20%	212	19%	514	18%	561	18%	585	20%
>\$2M	46	2%	47	2%	30	3%	99	4%	96	3%	107	4%

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	2012		2013		2014		2015		2016		2017				
All 504	\$	186,134,000	\$	314,416,000	\$	29,706,000	\$	234,655,000	\$	263,455,000	\$	246,924,000			
Ethnicity															
All Minority	\$	47,282,000	25%	\$	63,363,000	20%	\$	6,475,000	22%	\$	77,966,000	30%	\$	81,146,000	33%
AMERICAN INDIAN	\$	497,000	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
ASIAN OR PACIFI	\$	40,601,000	22%	\$	39,953,000	13%	\$	4,224,000	14%	\$	47,539,000	20%	\$	54,469,000	22%
BLACK	\$	1,911,000	1%	\$	7,489,000	2%	\$	556,000	2%	\$	705,000	0%	\$	7,512,000	3%
HISPANIC	\$	4,273,000	2%	\$	15,921,000	5%	\$	1,695,000	6%	\$	14,682,000	6%	\$	21,630,000	8%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
PUERTO RICAN	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	11,542,000	6%	\$	36,361,000	12%	\$	1,091,000	4%	\$	22,449,000	10%	\$	22,614,000	9%
WHITE	\$	127,310,000	68%	\$	214,692,000	68%	\$	22,140,000	75%	\$	149,280,000	64%	\$	162,875,000	58%
Gender															
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	481,000	0%	\$	-	0%	\$	-	0%	\$	1,698,000	1%	\$	4,981,000	2%
Female Owned more than 50%	\$	18,976,000	10%	\$	34,139,000	11%	\$	2,510,000	8%	\$	24,983,000	9%	\$	32,861,000	13%
Male Owned	\$	166,677,000	90%	\$	280,277,000	89%	\$	27,196,000	92%	\$	236,774,000	90%	\$	209,082,000	85%
Veteran	\$	12,156,000	7%	\$	6,705,000	2%	\$	661,000	2%	\$	7,739,000	3%	\$	7,761,000	3%
EXISTING BUSINESS	\$	156,584,000	84%	\$	271,451,000	86%	\$	25,766,000	87%	\$	191,890,000	82%	\$	205,052,000	83%
NEW BUSINESS	\$	29,550,000	16%	\$	42,965,000	14%	\$	3,940,000	13%	\$	42,765,000	18%	\$	41,872,000	17%
Rural	\$	46,977,000	25%	\$	66,683,000	21%	\$	7,170,000	24%	\$	50,934,000	22%	\$	60,365,000	23%
Urban	\$	139,157,000	75%	\$	247,733,000	79%	\$	22,536,000	76%	\$	183,721,000	78%	\$	189,875,000	77%
Export	\$	3,778,000	2%	\$	20,601,000	7%	\$	4,889,000	16%	\$	10,236,000	4%	\$	-	0%
\$150K and Under	\$	3,857,000	2%	\$	5,421,000	2%	\$	1,288,000	4%	\$	3,348,000	1%	\$	4,210,000	2%
>\$150K - \$350K	\$	23,371,000	13%	\$	33,114,000	11%	\$	2,908,000	10%	\$	25,616,000	11%	\$	17,377,000	7%
>\$350K - \$2M	\$	125,312,000	67%	\$	166,437,000	53%	\$	19,808,000	67%	\$	145,617,000	62%	\$	153,354,000	62%
>\$2M	\$	33,594,000	18%	\$	109,444,000	35%	\$	5,702,000	19%	\$	60,074,000	26%	\$	71,983,000	29%

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	2012		2013		2014		2015		2016		2017	
All 504	307		443		52		332		315		307	
Ethnicity												
All Minority	63	21%	85	19%	9	17%	77	23%	64	20%	75	24%
AMERICAN INDIAN	2	1%	-	0%	-	0%	-	0%	-	0%	-	0%
ASIAN OR PACIFI	43	14%	44	10%	3	6%	48	14%	34	11%	39	13%
BLACK	7	2%	14	3%	2	4%	3	1%	4	1%	7	2%
HISPANIC	11	4%	27	6%	4	8%	26	8%	26	8%	29	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	18	6%	33	7%	2	4%	21	6%	21	7%	24	8%
WHITE	226	74%	325	73%	41	79%	234	70%	230	73%	208	68%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	1	0%	-	0%	-	0%	1	0%	1	0%	7	2%
Female Owned more than 50%	40	13%	63	14%	10	19%	51	15%	48	15%	51	17%
Male Owned	266	87%	380	86%	42	81%	280	84%	266	84%	249	81%
Veteran	21	7%	18	4%	1	2%	10	3%	16	5%	7	2%
EXISTING BUSINESS	256	83%	396	89%	45	87%	279	84%	269	85%	266	87%
NEW BUSINESS	51	17%	47	11%	7	13%	53	16%	46	15%	41	13%
Rural	99	32%	113	26%	15	29%	73	22%	73	23%	82	27%
Urban	208	68%	330	74%	37	71%	259	78%	242	77%	225	73%
Export	7	2%	18	4%	6	12%	12	4%	10	3%	-	0%
\$150K and Under	37	12%	51	12%	12	23%	29	9%	37	12%	36	12%
>\$150K - \$350K	95	31%	136	31%	11	21%	104	31%	80	25%	69	22%
>\$350K - \$2M	165	54%	220	50%	27	52%	180	54%	163	52%	178	58%
>\$2M	10	3%	36	8%	2	4%	19	6%	35	11%	24	8%

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